

## SIMPLER NEWS

### Bandi e opportunità dalla rete Enterprise Europe Network

Aprile 2013

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## Iniziative ed Eventi

### Company Mission di imprese e designer svedesi a Ventura Lambrate Milano, 10 – 12 Aprile 2013

Il consorzio **SIMPLER** e Invest in Skåne, partner svedese della rete Enterprise Europe Network, organizzano una company mission nell'ambito di "Ventura Lambrate", Fuorisalone che dà spazio al mondo del design internazionale e che si terrà a Milano dal 9 al 14 Aprile 2013 durante il Salone del Mobile.

Per le imprese italiane la company mission è un'occasione per **incontrare designers e produttori svedesi** con lo scopo di creare opportunità di cooperazione.

E' possibile visionare i profili dei partecipanti svedesi e richiedere gli incontri con le imprese di proprio interesse compilando il form scaricabile dal seguente link: <http://www.simplernet.it/lambrateventura>

Le scadenze sono:

**5 Aprile:** termine per la registrazione e per la richiesta degli appuntamenti

**10-12 Aprile:** incontri bilaterali

La partecipazione agli incontri è **gratuita**.

Per richiedere maggiori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

### Agrofood Brokerage Event Alimentaria 2013 Lisbona, 15 - 16 Aprile 2013

Enterprise Europe Network organizza all'interno di **Alimentaria 2013**, fiera dedicata al **settore Agrofood**, due giornate di incontri bilaterali tra imprese, ricercatori ed altre organizzazioni provenienti da vari paesi, finalizzati a creare opportunità di cooperazione commerciale e di trasferimento tecnologico a livello nazionale e internazionale.

Gli incontri sono rivolti sia agli espositori sia ai visitatori, appartenenti o interessati ai settori coinvolti dalla manifestazione:

#### Food

- Dairy products
- Meat products
- Fish
- Fresh fruit, vegetables
- Frozen food
- Confectionary, biscuit, pastry
- Grocery products
- Organic products
- Diet, children, health-food
- Private labels
- Convenience food

#### Beverages

- Alcoholic beverages
- Non-alcoholic beverages
- Wine

La partecipazione agli incontri è gratuita, previa registrazione sul sito dedicato al brokerage event:

<http://www.b2match.eu/alimentaria-lisboa2013>

Finlombarda, partner di Enterprise Europe Network, è a disposizione delle imprese lombarde per assisterle nelle fasi di preparazione e partecipazione agli incontri.

Le scadenze sono:

**8 Aprile:** termine per la registrazione e per la richiesta degli appuntamenti

**15-16 Aprile:** incontri bilaterali

Per richiedere maggiori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

### Energy Match 2013 Copenhagen, 23-25 Maggio 2013

In occasione di **Energy Europe**, una delle fiere europee più importanti per il settore delle **energie rinnovabili**, i partner della rete **Enterprise Europe Network** organizzano un brokerage event dove le imprese interessate a ricercare partner per lo sviluppo tecnologico e l'internazionalizzazione potranno realizzare incontri b2b con potenziali partner internazionali.

Gli incontri sono rivolti sia agli espositori sia ai visitatori, appartenenti o interessati ai settori coinvolti dalla manifestazione.

La partecipazione agli incontri - aperta sia ad espositori che a visitatori - è **gratuita**, previa registrazione sul sito dedicato al brokerage event: <http://www.energymatch.dk/>

Le scadenze sono:

**8 Maggio:** termine per la registrazione

**21 Maggio:** richiesta appuntamenti

**23-25 Maggio:** incontri bilaterali

Per richiedere maggiori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

## Bandi per la ricerca

### Bando Eco-innovation 2013

E' prevista a fine aprile la pubblicazione dell'invito a presentare proposte per il **Programma comunitario CIP-ECO INNOVATION**.

L'iniziativa Eco-Innovation si inquadra all'interno del Programma Quadro comunitario per la Competitività e l'Innovazione (CIP) con l'obiettivo di migliorare lo status ambientale e competitivo dell'Europa tramite il sostegno a soluzioni innovative per l'ambiente e creando al tempo stesso un più ampio mercato delle tecnologie, dei metodi gestionali, dei prodotti e dei servizi verdi.

Eco-innovation sostiene progetti di prima applicazione commerciale e l'assorbimento da parte del mercato di pratiche e tecnologie innovative di soluzioni ambientali ad alta sostenibilità nelle aree tematiche: **riciclo dei materiali, edilizia e costruzioni, industria dei prodotti alimentari, settore idrico, green business**.

Il bando a cui possono partecipare tutte le persone giuridiche, incoraggia particolarmente il coinvolgimento delle PMI.

I progetti possono essere presentati da una sola persona giuridica o in partenariato.

Il contributo comunitario è pari al 50% (max) dei costi eleggibili.

E' possibile prendere visione dei progetti finanziati nei precedenti bandi all'indirizzo:

<http://ec.europa.eu/environment/eco-innovation/>

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### Horizon 2020: verso il futuro programma europeo della ricerca

Il processo decisionale per l'adozione del prossimo programma europeo di ricerca ed innovazione 2014-2020 "Horizon 2020" che vede coinvolti Commissione Europea, Parlamento Europeo e Consiglio Europeo, si presenta complesso e dagli esiti non scontati dopo che il Parlamento Europeo con la risoluzione del 13 marzo (European Parliament resolution of 13 March 2013 on the European Council conclusions of 7/8 February concerning the Multiannual Financial Framework) ha rigettato la proposta del Consiglio che proponeva, tra l'altro, un budget di 70,9 milioni (rispetto alla proposta iniziale della Commissione Europea di 80 miliardi di euro).

La negoziazione interistituzionale (Trilogue) prosegue, tuttavia l'aspettativa della Commissione di lanciare i nuovi bandi per l'inverno 2013 sembra in questo contesto piuttosto ottimistica.

Ricordiamo che **Horizon 2020 ricomprenderà in un unico quadro di riferimento l'attuale programma quadro di ricerca (7°FP), il programma quadro per la competitività e l'innovazione (CIP) e l'Istituto europeo dell'innovazione e della tecnologia (EIT)**. L'obiettivo, è creare un insieme coerente di strumenti di finanziamento lungo "l'intera catena dell'innovazione", dalla ricerca fondamentale all'immissione sul mercato di prodotti e servizi innovativi, sostenendo anche l'innovazione non tecnologica.

Il sistema europeo mostra una spiccata capacità di generare eccellenze nella ricerca tuttavia manifesta una modesta attitudine a far sì che di essa sappia beneficiare il sistema delle imprese europee, a sostegno della competitività e dello sviluppo. Per questo Horizon 2020, ancor più di quanto non riesca oggi a fare il VII, dovrà rappresentare uno strumento in grado di perseguire insieme, integrandoli, obiettivi di ricerca e di innovazione e coniugare i diversi livelli di intervento comunitario, nazionale e regionale, finanziamenti pubblici e privati.

Sul fronte dei contenuti il futuro programma dovrà affrontare i grandi "social challenge" quali i cambiamenti climatici, la sicurezza energetica ed alimentare, l'invecchiamento della popolazione, la salute.

**Simpler organizzerà nei prossimi mesi dei momenti informativi di avvicinamento ad Horizon 2020.**

Si prega di segnalare l'eventuale interesse a: [laura.savini@pro.finlombarda.it](mailto:laura.savini@pro.finlombarda.it)

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### Ricerche Partner per Bandi Europei

**FONTE: ENTERPRISE EUROPE NETWORK:**

#### **PS-CIP-ICT-PSP theme for health, ageing well and inclusion (Ref: 13 GB 47P8 3S3Y )**

An SME in North East England is looking for speculative interest in submitting a project to further develop an 'online solution for insomnia using existing technology and light/sensor technology'. They are interested in talking to: healthcare providers, e-healthcare providers, Sleep Clinics, Software developers (with knowledge of sleep problems), companies involved in lighting and sensors, and SMEs working on sleep problems.

#### **PS FP7 Clean Sky – A permanently installed network of smart and self-contained transducers for the continuous online screening of underwater pipework (Ref: 13 GB 4103 3S6B )**

An East of England based research centre requires two partners to complete their proposal consortium for their Clean Sky project. The project is a demonstration project aiming to design, manufacture and test a counter-rotating open-rotor demonstrator. The two required partners are an RTD/SME with access to, knowledge of and expertise in ice wind tunnel testing or an RTD/SME with expertise in microwave de/anti icing systems.

## **PS-SUSFOOD ERA - "Bioactive-guided characterization of apple derivatives and full profit of their industrial by-products" (Ref: 13 ES 24D4 3S5G )**

A Spanish research center is preparing a proposal to be submitted to the SUSFOOD ERANet, aiming to optimise making methods to get food products with the best quality and to add value to the present industrial wastes. The coordinator is looking for a research center in food chemistry from the SUSFOOD Era countries, except Spain and France, to optimise a procedure to extract bioactive compounds from apple derivatives and pomaces, as a previous step to the pilot and industrial scales.

### **Chi fosse interessato a richiedere:**

- **maggiori informazioni sui profili di ricerca partner sopra riportati**
- **la segnalazione di ulteriori profili sulla base di specifiche esigenze**
- **l'inserimento di propri profili di ricerca partner**

può contattare: Elisa Strada [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

## **Ricerche di Partner Tecnologici e Commerciali**

### **Profili di ricerca/offerta di nuove tecnologie**

Presentiamo di seguito alcuni profili di ricerca/offerta di nuove tecnologie di recente inserimento nella banca dati della rete **Enterprise Europe Network**:

#### **Richieste di tecnologia**

##### **1) Foam and Textile disinfection process (Ref: 13 BE 0213 3RWB )**

A Belgian SME is looking for a specific process to disinfect textile and flexible foam. All these are post-consumer products and the goal is to find out an economic way to clean and disinfect them. It could be old seats (example: from cars), mattresses and furniture. The process should take into account that the purpose is to permit to these products to be reused. Different kinds of collaboration are sought.

##### **2) Seeking solution to quickly measure the level of bacterial contamination in aqueous samples containing living cells (Ref: 13 FR 34K2 3S4D )**

A French SME seeks a solution to quickly measure the level of bacterial contamination in aqueous samples containing living cells. The goal is to quickly detect the presence or absence of germs and have a quantitative estimation of bacteria. The solution should be specific enough to differentiate bacterial contaminants from living cells, to analyze samples and obtain results in real time. A Commercial Agreement with Technical Assistance is sought.

##### **3) New technologies wanted for high speed on-line inspection of food, drink and packaging (Ref: 13 GB 4103 3S0R )**

A UK company with technical resources and the backing of a large group, wants to hear from anyone with any new technologies for on-line inspection of food processing and packaging or related technologies for the food and drink sector. They have particular interest in inspection technologies for foil-sealed products. The company is looking for a commercial agreement with technical assistance, licence agreement, joint venture, manufacturing agreement or technical cooperation.

##### **4) Technology for Waste to Energy from Municipal Solid Waste (Ref: 13 IN 5V01 3RXV )**

A leading Indian general contractor, part of a conglomerate with over 30 companies is engaged in design, manufacture, supply & installation of complete boilers, economizers, HP Steam Piping etc. is looking for a partner to implement a technology for treating Municipal Solid Waste (MSW). They want to generate energy and recover and recycle as much as possible. The company is seeking for a licensing / technical agreements with joint development or joint venture.

##### **5) Alternatives to stone wool as damping material (Ref: 13 SE 67CL 3S4N )**

A Swedish company producing ventilation silencer systems is looking for alternatives for stone wool as damping materials. A replacing material should be easy to handle, from production and working environment views, have lower weight and be recyclable. The material must also meet requirements regarding noise reduction and fire safety regulations. The company is looking for suppliers that already have alternative damping materials or companies interested in developing an alternative to stone wool

##### **6) Coextrusion line – Technology for highly filled polymer composite development (Ref: 13 CZ 0744 3RP5 )**

A Czech company focused on research and development of membrane technologies is looking for a combined line to use for a research, development and preparing samples or prototypes of highly filled composites or polymers in flat sheet and tubular form, by monolayer or multilayer extrusion or in combination with lamination. The company is looking for partners for commercial agreement with technical assistance.

##### **7) Technology and Know-how for Dry Battery Recycling is sought (Ref: 13 TR 99PB 3S2B )**

A company from Turkey is looking for dry battery recycling solutions. The solution can be based either on a completely novel technology or known and already developed chemical treatment (or other) technologies. Depending on the negotiations, and the stage/level of technology, the Turkish firm is open to licensing or Joint Venture agreements as well as manufacturing agreements for know-how transfer.

**8) Looking for solution for elimination/decrease of algae on surface of cooling towers of powerplant (Ref: 13 CZ 0747 3S05 )**

Czech energetical company has been solving issue with growing of algae on surface of cooling towers. The algae causes decrease of cooling capacity and efficiency. Many chemical and non-chemical solutions have been trialed. The chemical way is being currently used, but this way is not sufficiently environment-friendly. The company is looking for both academia and industrial partners with suitable ecological and economical solution for elimination/decrease of algae on surface of cooling towers.

**Offerte di tecnologia**

**9) Efficient protein degradation method for cleaning of solid surfaces, textiles, sterilisation and application in molecular biology (Ref: 13 SI 68CN 3S2S )**

Slovenian research institute has developed an efficient method for degradation of proteins, protein's aggregates and deposits by thermally stable serine protease. The method is applicable for the sterilization of surgical equipment in hospitals, cleaning of textiles, sterilization and in molecular biology. The method is efficient in broad range of temperatures, wide pHs and in the presence of detergents. The researchers are looking for partners for licence agreement.

**10) Textile Protection For Electromagnetic Waves (Ref: 13 FR 33j6 3RRY )**

A French SME specialized upholstery fabrics manufacturing developed a range of technical fabric for protection of electromagnetic waves. Application goes from curtains to applications in professional clothes for clothes for the Hypersensitive to the waves. These technical fabrics have textile aspect and can be produced with miscellaneous fibers according to the application from natural to synthetic material. The SME looks for manufacturer specialized in working clothes for manufacturing agreement

**11) A natural fungal extract to reduce or eliminate biogenic amines in wine and other fermented foods (Ref: 12 ES 28G2 3P63 )**

A Spanish public research organisation has generated a natural enzymatic extract from a grapevine fungus that, applied after fermentation, reduces the concentration of biogenic amines in wine. The extract is obtained by filtration of the culture medium. Histamine content is reduced up to 90% in white wine and tyramine and putrescine are completely degraded in red wines. Wine-makers or food additive producers interested in applying or manufacturing the extract under a patent licence are sought.

**12) Modular Mobile Software Suite for Real Time Care of Patients in Hospitals. (Ref: 13 GB 46P4 3RT3 )**

A Scottish company offers its modular software system for the monitoring and real time care of patients in a hospital environment. The system is currently deployed in many National Health Service hospitals in the UK. The company is interested in licensing, technical co-operation and commercial agreements with technical assistance. They would like to speak to ICT companies and system integrators from multiple countries, who are active in the healthcare sector.

**13) Software for image analysis of fluorescently labeled yeast cells to evaluate localized cellular fluorescence (granularity) and intracellular pH. (Ref: 13 CZ 0744 3RSK )**

Czech SME has developed software for analysis of fluorescence images of living yeast cells and is based on Hough transformation to identify yeast cells in the bright field and to compute cells contours with an active contour algorithm. A set of algorithms enable fitting fluorescence images to cell contours and computing various parameters of fluorescence for each cell. Licensing and commercial agreements with technical assistance are offered.

**14) Technological hybrid project for ethanol and energy extraction from biomass and organic fertilizers production. (Ref: 13 PL 63AZ 3S30 )**

A Polish SME has obtained a patent rights for unique technological hybrid project for ethanol and energy extraction from biomass. New method combines functionalities of biogas plant, distillery, fertilizers plants and underground basins with algae cultures for postfermentation leachate purification. SME is looking for joint venture opportunities and partners to establish commercial agreements with technical assistance

**15) Nanochemical technology aimed for obtaining environmentally friendly anticorrosive SnO<sub>2</sub>-based nanocoatings (Ref: 13 RO 78EG 3S46 )**

A Romanian research team has developed a special technology for achieving nanostructured coating corrosion on metal (steel, aluminum, copper). An industrial partner is sought for in order to develop and implement the proposed technology on large scale.

**16) Protection of personal data and phone hacking by Self-developed security program (Ref: 13 KR 9A9D 3RYX)**

A Korean R&D SME is active in the field of security program. The company has developed self-developed security program. The proposed program is applicable to ID card technology. It protects from phone hacking and personal data. The company can develop any new security program which can be used in telecom operator, bank, organisation or personal use. The company is looking for a company for licensing agreement, technology cooperation and joint venture.

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**Offerte e richieste di collaborazioni commerciali**

Presentiamo di seguito alcuni profili di ricerca/offerta di collaborazioni commerciali di recente inserimento nella banca dati di **Enterprise Europe Network**:

**1)** Polish chemical company producing tailor-made pigments, masterbatches and pigment pastes is offering trade intermediary services (agent, distribution) and is looking for reciprocal distribution. **(Ref. 20121107016)**

**2)** A Russian company specialized in wholesale trade of consumer goods (clothes, knitwear, hats, underwear etc) offers trade intermediary services (as agent, representative, distributor) to foreign producers of similar products. **(Ref. 20130307007)**

**3)** Bosnian company dealing with furnishing of interiors, furniture assembly services, furniture manufacturing offers Trade Intermediary services (agent, representative, distributor) and Subcontracting/ Outsourcing activities. **(Ref. 20130225045)**

**4)** Croatian company, specialized in trading and exporting of wood products and management consulting, is offering trade intermediary services. **(Ref. 20130210006)**

**5)** Irish Company engaged in the distribution of Health and Beauty Products offers trade intermediary services to manufacturers/distributors who want a route to market. **(Ref.20130122042)**

**6)** An Armenian company, which manufactures and restores the furniture made by laminate, offers trade intermediary services (wants to become the distributor or an agent). The company wants to import semi-manufactured goods for furniture manufacturing (laminate and accessories). **(Ref. 20121211037)**

**7)** A French company based in Northern France is a sales and sourcing agency. They: - sell French food products to Export Retailers and Group Restauration - find food products to French Retailers: contacts to big supermarket chains, non residential catering. They are looking for companies offering very specific delicatessen food products (fresh and frozen) BRC (British Retail Consortium) or IFS (International Food Standard) certified, able to work with big supermarket chains in terms of volume and packaging, and also to work under private label. Trade service is offered. **(Ref. 20121128022)**

**8)** A Turkish textile company which is experienced in retail sales of female clothing offers to become a franchise for a textile brand. **(Ref. 20101220013)**

**Chi fosse interessato a richiedere:**

- **maggiori informazioni sui profili tecnologici e commerciali in evidenza in questo numero**

- **la segnalazione di ulteriori profili sulla base di specifiche esigenze**

- **l'inserimento di propri profili tecnologici e/o commerciali**

**può contattare: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)**

## ENTERPRISE EUROPE NETWORK

Finlombarda, società di Regione Lombardia, è coordinatore del consorzio **SIMPLER**, nodo di accesso per la Lombardia e l'Emilia Romagna alla rete europea **Enterprise Europe Network**, costituita nel 2008 dalla Commissione Europea per supportare l'innovazione e la competitività delle PMI.

Nell'ambito della rete Enterprise Europe Network, Finlombarda offre servizi gratuiti di informazione ed assistenza per:

- individuare partner tecnologici e commerciali internazionali.
- partecipare a bandi comunitari di ricerca ed innovazione.
- accedere a nuovi mercati
- ricevere informazioni sulla legislazione e le opportunità dell'Unione europea

SIMPLER è cofinanziato dalla Commissione Europea e da Regione Lombardia – D.G. Commercio, Turismo e Servizi.

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