

SIMPLER NEWS

Bandi e opportunità dalla rete Enterprise Europe Network

Maggio 2012

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Eventi

Innovate&Match 2012: incontri one-to-one tra imprese e centri di ricerca Bologna, 6-7 giugno 2012

Cestec in collaborazione con i partner del consorzio SIMPLER co-organizza la 4^a edizione di **Innovate&Match**, due giorni di incontri bilaterali tra università, centri di ricerca e imprese nell'ambito di **R2B – Research to Business 2012, il 7º Salone Internazionale della Ricerca Industriale** che ha l'obiettivo di favorire la collaborazione tra la ricerca avanzata e l'industria a livello nazionale ed internazionale.

Innovate&Match rappresenta un'opportunità per realizzare incontri one-to-one con potenziali partner internazionali con cui discutere ed esplorare possibili cooperazioni commerciali, tecnologiche o di ricerca nelle seguenti aree tematiche:

- Advanced Mechanics
- Agro-Food
- Biotechnologies
- Buildings and Constructions
- Energy and Environment
- Health Technologies
- ICT and Design
- Innovative Finance
- New Materials and Nanotechnology
- Security
- Socio-Economic Sciences and Humanities
- Space
- Sustainable Mobility
- Transport

La partecipazione all'evento è gratuita.

Per partecipare è necessario registrarsi e sottoporre un proprio profilo sul sito: www.b2match.eu/r2b2012

Le scadenze per partecipare all'evento sono:

- **18 Maggio 2012:** scadenza per la registrazione e la sottomissione dei profili
- **23 Maggio 2012:** scadenza per la selezione incontri one-to-one

Per informazioni: simpler@cestec.it

Training session sulla gestione della proprietà intellettuale JRC ISPRA Varese, 6 giugno 2012

Sono aperte le iscrizioni alla giornata di formazione How to Successfully Manage Intellectual Property (IP) in EU funded Collaborative Research Projects, che si terrà il 6 giugno presso JRC ISPRA (Varese).

http://www.iprhelpdesk.eu/node/886?pk_campaign=Newsletter93&pk_kwd=news3

La sessione è organizzata dall'IPR Helpdesk, dal Centro Comune di Ricerca della Commissione Europea e da APRE, in collaborazione con Enterprise Europe Network, con lo scopo di descrivere e approfondire gli aspetti necessari per la gestione della proprietà intellettuale nei progetti europei di ricerca e innovazione.

La sessione è indirizzata a soggetti provenienti del mondo industriale, accademico, della ricerca e a tutti coloro che hanno partecipato o intendono partecipare al Programma Quadro dell'Unione Europea. Sarà possibile registrarsi gratuitamente fino al 31 maggio prossimo: <http://www.iprhelpdesk.eu/registration/ispra>

Meet4LifeSciences: partnering event internazionale nei settori salute e agro-food Basilea (Svizzera), 26-27 giugno 2012

Le tre reti europee Enterprise Europe Network, Fit for Health e BIO-NET hanno unito le forze per organizzare un evento di partnering interdisciplinare dedicato alle scienze della vita, con lo scopo di collegare economia e scienza.

Il partnering event offre l'opportunità di:

- incontrare innovatori internazionali e identificare nuove opportunità di business;
- discutere con potenziali partner provenienti dal mondo della ricerca e dell'industria per cooperazioni transnazionali;
- costruire consorzi di ricerca per le prossime call del 7º PQ sui temi:
 - Health
 - Food, Agriculture and Fisheries, and Biotechnology (KBBE)

Le aree tematiche di Meet4LifeSciences sono:

Health

- diseases
- omics
- drugs & treatment
- biotechnology & bioinformatics

Agrofood

- food
- agriculture
- bio-based industries

La partecipazione all'evento è **gratuita**.

Per partecipare occorre registrarsi e inserire un profilo sul sito: www.meet4lifesciences.ch

Il programma dell'evento prevede:

- **26 giugno 2012**: company visits e networking dinner
- **27 giugno 2012**: incontri one-to-one

Le scadenze per partecipare all'evento sono:

- **25 maggio 2012**: scadenza per la registrazione e la sottomissione dei profili
- **1 -20 giugno 2012**: selezione degli incontri one-to-one

Per informazioni: dominoni@cestec.it

Bandi per la ricerca

Industrial Technologies 2012 Concert Hall – Aarhus, Danimarca, 19-21 giugno 2012

In occasione di **Industrial Technologies 2012**, la sessione di congressi riguardanti ricerca e industria europea in vista del 2020 (come l'Europa possa riuscire a far fronte alla concorrenza globale e Horizon 2020, il futuro programma quadro per la ricerca e l'innovazione per il periodo 2014-2020), i partner della rete **Enterprise Europe Network** organizza un **Partnering Event** dove imprese e centri di ricerca potranno realizzare incontri B2B con potenziali partner internazionali.

L'evento si rivolge ad aziende, università e ricercatori provenienti da tutta Europa interessati a condividere **nuove idee progettuali e a ricercare partner** per avviare nuove collaborazioni internazionali.

Principali tematiche:

- Nanotecnologia**
- Nuovi materiali**
- Nuove tecnologie di produzione**

Per partecipare al partnering event è necessario:

- registrarsi e inserire un profilo di ricerca partner nel catalogo dell'evento sul sito:
<http://www.b2match.eu/industrialtechnologies2012>
- selezionare gli incontri di interesse con gli altri partecipanti in base al contenuto dei profili presenti in catalogo.

Le scadenze previste sono:

- 10/06/2012**: registrazione e inserimento dei profili
17/06/2012: richiesta degli incontri di interesse

La partecipazione all'evento è gratuita, ma occorre registrarsi ai congressi che hanno il seguente costo:

130€/ Persona + IVA per le iscrizioni effettuate prima del 31/03/2012

170€/ Persona + IVA per le iscrizioni dal 01/04/2012

Cestec è a disposizione delle imprese lombarde per assisterele nelle fasi di preparazione e partecipazione agli incontri.

Per informazioni: savini@cestec.it

BANDO ECO-INNOVATION 2012 (CIP-EIP ECO-INNOVATION)

L'azione **CIP Eco- Innovation** supporta:

- progetti riguardanti la prima applicazione commerciale o la riproduzione di prodotti, servizi e processi eco innovativi;
- progetti innovativi la cui dimostrazione si è già conclusa con successo ma che per ostacoli di varia natura non sono ancora pienamente commercializzati;

Sostiene anche attività orientate al mercato, relative alla diffusione di tecnologie ambientali e attività eco-innovative da parte delle imprese per l'attuazione di approcci nuovi o integrati all'eco-innovazione.

Obiettivi del bando pubblicato il 08/05/12 ed in scadenza il 06/09/12 h17.00:

- a) Promuovere l'adozione di approcci nuovi ed integrati all'eco-innovazione, in settori come la gestione ambientale e di prodotti e servizi più rispettosi dell'ambiente;
b) Incoraggiare l'adozione di soluzioni ambientali, incrementandone il mercato e rimuovendo gli ostacoli che ne impediscono l'accesso;
c) Aumentare le capacità di innovazione delle PMI.

Aree Prioritarie:

- **materiali di reciclo**
- **edilizia sostenibile**
- **industria dei prodotti alimentari e bevande**
- **acqua**
- **greening businesses**

Dotazione Finanziaria:

Importo totale: 34.830,00

La sovvenzione comunitaria coprirà il 50% dei costi ammissibili.

Saranno finanziati circa 35-40 progetti.

Durata progetti:

La durata massima di un'azione è di 36 mesi.

La documentazione è disponibile sul sito:

http://ec.europa.eu/environment/eco-innovation/getting-funds/application-packs/index_en.htm

AL NASTRO DI PARTENZA I BANDI DEL 7 PROGRAMMA QUADRO: 9 miliardi per progetti di ricerca

Il 7 programma Quadro (2007-2013) si avvia alla sua fase finale con un budget ancora molto consistente: **entro la prima meta di luglio** saranno lanciati bandi per un valore complessivo di circa 9 miliardi di euro.

Un'importante opportunità per il nostro sistema della ricerca ed industriale a cui è importante prepararsi adeguatamente per cogliere le ultime opportunità del programma Quadro in attesa del nuovo programma denominato Horizon 2020 che partirà nel 2014.

I bandi comprendranno tutti i 4 programmi in cui è articolato il 7 programma Quadro.

1. Cooperation

Health, Food, Agri&Biotech, ICT, Nanotechnologies Materials Production (NMP), Energy, Environment, Transport, Socio-economic Sciences and Humanities, Space, Security.

2. Ideas

European Research Council ERC

3. Marie Curie Actions

4. Capacities

Research Infrastructures, Research for the benefit of SME, Science in Society, INCO

In particolare segnaliamo che sono già disponibili i cosiddetti "Orientation Paper" documenti che forniscono indicazioni sui contenuti delle prossime call, per le seguenti tematiche:

- [Salute\(Health\)](#)

- [Nanotecnologie, Materiali, Produzione \(NMP\)](#)

- [Bioteecnologie, prodotti alimentari e agricoltura \(KBBE\)](#)

Simpler organizza il 15 giugno a Milano un incontro informativo sulle opportunità dei prossimi bandi in particolare per le PMI.

Per maggiori informazioni: savini@cestec.it

Ricerche Partner per Bandi Europei

FONTE: ENTERPRISE EUROPE NETWORK:

1) PS SP1-JTI-FCH.2012.4.4 Portable Fuel Cell powered by Compressed Natural Gas (CNG) or Liquefied Petroleum Gas (LPG). (Ref: 12 AT 0108 3P1F)

An Austrian SME on behalf of a Europe wide consortium seeks partners with experience in the fuel cell arena for product layout development, application testing and marketing of a low wattage portable fuel cell unit. The project aims to develop

a portable power unit running on Compressed Natural Gas (CNG) or Liquefied Petroleum Gas (LPG) which can be serial produced for use by specific end users. The consortium is submitting a proposal under the call SP1-JTI-FCH.2012.4.4.

2) PS Ambient Assisted Living (AAL) - LINKR: Social Services Platform for Informal Caregivers (Ref: 12 ES 27F4 30V1)

A Spanish ICT Technology Center is currently preparing a proposal for the Ambient Assisted Living Call. The goal of this proposal is to provide a solution to help informal and formal caregivers by creating a social assistance platform to provide a place for cooperation between them through different services. Profile of partners sought: Mobile applications and serious games developer, Informal caregivers for dependent elderly Association, Experts in multimedia content creation for e-learning.

3) PS CIP_ICT_PSP_WP2012 - TVMuse, a new viewing experience of contemporary artworks from Europeana (Ref: 12 FR 38m6 30X8)

A French SME is looking for broadcasters and telecom operators to submit a proposal to the Competitiveness and Innovation Framework Programme, theme 2.1.b Experimenting with the use of cultural material for creativity. TVMuse objectives are to offer new viewing experiences of contemporary artworks, so curators and the public can sequence and organise them and share the results through various devices.

4) PS-AAL_Ambient assisted living for elderly people through interactive digital terrestrial television (Ref: 12 ES 23D1 30XZ)

A Spanish research centre on furniture, wood and packaging looks for partners to participate in a proposal aimed to provide ambient assisted living for elderly people by using ICT. The proposal will be submitted to the Ambient Assisted Living (AAL) Joint Programme Call that closes on 31st May 2012. The potential partner must be expert in telecommunications, specifically in Digital Terrestrial Television (DTTV or DTT). It has to be capable of developing interactive applications for DTT.

5) PS AAL – Diagnosis and Decision Open Intelligent Platform for Older Adults Assistance (Ref: 12 ES 24E1 3P1A)

This project proposal comes from a Spanish ICT SME that is going to submit a project for the development of an Open Intelligent Platform that will improve the elderly quality of life, and will promote active ageing increasing the autonomy of the elderly. They are looking for end-users organizations, research entities specialized in elderly assistance, and companies specialized in hardware, sensors, home device control, and Artificial Intelligence.

Chi fosse interessato a richiedere:

- maggiori informazioni sui profili di ricerca partner sopra riportati
- la segnalazione di ulteriori profili sulla base di specifiche esigenze
- l'inserimento di propri profili di ricerca partner

può contattare: Laura Savini savini@cestec.it

Ricerche di Partner Tecnologici e Commerciali

Profili di ricerca/offerta di nuove tecnologie

Presentiamo di seguito alcuni profili di ricerca/offerta di nuove tecnologie di recente inserimento nella banca dati della rete Enterprise Europe Network:

Richieste di tecnologia

1) Dehairing of animal skins with enzymes or mild chemistry (Ref: 12 GB 4103 30VQ)

A UK technology valorisation company seeks methods and materials, including keratinase enzymes, for dehairing of skins. The hope is to find mild reaction conditions that will allow obviating the issue of toxic chemicals currently used. The type of collaboration is likely to be joint further development. The UK company will manage the project and seek funding.

2) Technology and strain(s) to produce spinosad (biological insecticides produced by actinomycetes) (Ref: 12 GB 4103 30VR)

The UK representative of a Chinese chemicals manufacturer is seeking actinomycetes producing high yields of spinosad (a biological insecticide). Both strain(s) and fermentation protocols are sought amenable to industrial scale-up. Type of collaboration will likely include licensing and joint further development.

3) Partners for Constructing New in vitro Hepatocyte Evaluation Systems (Ref: 12 LU 87GA 3P06)

A large US company is looking for partners (pharmaceutical manufacturers, CROs, biotech companies, or academic organizations) for constructing new in vitro evaluation systems using human iPS cell-derived hepatocytes developed by the company. They are interested in sample acquisition and product/license purchase.

4) Desalination Technology for Concentrated Water (Ref: 12 LU 87GA 30ZQ)

A large US company is looking for proposals for technologies for efficiently removing salt from concentrated water generated by reverse osmosis (RO) of wastewater. They are interested in joint development and technology licensing.

5) Seeking Partners able to Develop Novel Transparent Substrate (Ref: 12 LU 87GA 3P1Z)

A large US company is looking for proposals for long-term co-development partners to produce a highly transparent substrate with low thermal expansion. They are interested in joint development, contract research, supplier agreement, technology acquisition, licensing, consulting, etc. The client is searching for partners that can develop a colorless, highly transparent substrate that can be applied to organic EL based display applications.

6) New technology for utilizing rubber crumbs (Ref: 12 PL 62AS 3OYI)

A company from Eastern Poland active in tire recycling seeks an innovative technology for using rubber crumbs for the production of new goods. The company would like to cooperate with a technology donor (SME or research centre) to adapt the solution to its own purposes or develop completely new product from rubber crumbs. The cooperation can be based on joint venture initiative, licencing existing production technology or technology purchase (with equipment).

7) Production partner sought with expertise in manufacturing electro-mechanical products (Ref: 12 GB 4103 3POJ)

A UK company is looking for a European production partner able to manufacture their novel domestic waste compaction unit. The partner will need to have expertise in manufacturing electro-mechanical products for cost-conscious consumer products markets. The partner should have ISO9000 accreditation and capacity for volume manufacturing of up to 20,000 units per annum.

8) Digital Books - Looking for expertise to enable further development of structured workflow into dynamic digital products. (Ref: 12 GB 46P4 3ORQ)

A UK company, specialising in the creation of print and digital books, is looking for collaboration with an IT/software company in the further development of its structured workflow into dynamic digital products.

Offerte di tecnologia**9) Design, development and production of miniaturized molecular diagnostic biosystems (Ref.:12 ES 252K 3OSC)**

A Catalonia based company has developed sensors and miniaturized systems for monitoring bacteria detection, fast culture diagnostics, and biofilms and biomass monitoring with the possibility to include the development of new technologies and tools for biological and biomedical applications as a main advantages. Companies for technical cooperation, license agreement and joint venture are sought.

10) Nanometric markers: High-efficacy and fast molecular finding (Ref: 12 ES 28G2 3OR8)

A Spanish public research organisation and a Spanish public university have developed nanometric particles especially tagged to identify drugs, pathological agents, cells or whatever objects –that previously has been in physical contact with these particles- in a fast, reliable, selective and very flexible way that allows the use of several detection techniques. Industrial partners of markers or traceability sectors are being sought to collaborate through a patent license agreement.

11) Diagnostic and Assay Development partners sought to develop Novel RNA and DNA sequence detection technology for new applications. (Ref: 12 GB 46P4 3P09)

A Scottish Biotechnology company has developed a revolutionary new way of detecting DNA and RNA sequences with high specificity. This overcomes many of the limitations of current technologies such as PCR (Polymerase Chain Reaction). It has been shown to detect nucleic acids, including miRNAs (micro RNAs), providing rapid false-positive free results. Commercial partners are sought to accelerate the development of current methods as well as to develop entirely new applications for this technology.

12) Producing method of Iron and Manganese-Coated Sand and method for purifying sewage that contains heavy metals using such Sand (Ref: 12 KR 9A9D 3OVV)

A Korean university has developed a producing method of iron and manganese-coated sand and method for purifying sewage that contains heavy metals using such sand. It can be applied to waste water disposal plant and is used for removal of polluted substance from ore industry sewage and ground water. The advantage of it is that the process is simple, so the cost of procedure is much cheaper. The university is looking for a partner for commercial agreement with technical assistance.

13) Surface treatment / modification using plasma processes (Ref: 12 FR 38n0 3OUM)

A French SME has developed an innovative method to deposit thin films from a few nanometers to one micrometer thick, with a very good conformity. Thanks to a low temperature process, various materials can be treated for a wide range of applications. The company seeks partners from fuel cell industry and any other domain needing surface treatment for technical, joint venture cooperation, license or commercial agreement with technical support.

14) Efficient large-scale drainback solar thermal solutions through optimum dimensioning methodology (Ref: 12 BE 0315 3OUJ)

A Belgium SME has developed a specific methodology to optimize the design of large scale solar thermal applications based on drainback technology. A range of specifically adapted products has been designed accordingly. The company is looking for partners abroad in order to adapt its solutions for existing and new kinds of applications. Support and dedicated expertise will be provided to these partners.

15) Software for voice recognition and interpretation into text data, applicable to any language (Ref: 12 RU 86FG 3OVT)

A Russian company from Moscow developed an innovative software for recognition and interpretation of speech information into the text data, through the use of semantic analytical & intellectual data analysis. The company seeks partners for a joint venture in Europe.

16) Miniature communicating video encoding cards, programmable and reconfigurable for embedded or mobile applications (Ref: 12 FR 34K2 300J)

A French SME leader in embedded video applications has developed miniature electronic cards for video encoding, both communicating on mobile phone networks 4G/3G/Edge or WiFi/Ethernet with low-level hardware encoding. The SME offers a Technical Cooperation or Commercial Agreement with technical assistance to industrial manufacturers interested in the design of new less-bulky products or in implementing the mini cards in their mobile devices, embedded systems, unmanned vehicles UAV, AGV, robot...

Offerte e richieste di collaborazioni commerciali

Presentiamo di seguito alcuni profili di ricerca/offerta di collaborazioni commerciali di recente inserimento nella banca dati di **Enterprise Europe Network**:

1) A Polish producer of glass gravelights, plastic lampions, paraffin mouldings and refills, vascular candles is looking for trade intermediary services (agents, representatives or distributors) and offers subcontracting/outsourcing activities. The company also seeks a supplier of candle production materials. (**Ref. 20120430004**)

2) A Czech manufacturer of fire protective clothing (up to 600 °C) for iron works, metallurgical engineering industry, and firefighters, is looking for distributors of their products and for partners for reciprocal production. Company also offers subcontracting. (**Ref. 20120427003**)

3) A Lithuanian company specialized in retail sale of medical and orthopedic goods like wheelchairs, crutches, walkers, shower benches and others is looking for trade intermediary services (agents, representatives, distributors). (**Ref. 20120426038**)

4) A company from North-west Poland is specialised in manufacturing and assembly of technological equipment for petrochemical, water-treatment, energy, chemical, and food industry. The company produces vessels, storage tanks, pipelines, steel structures, and industrial fittings made of stainless and carbon steel. Subcontracting services are offered to potential industrial partners. (**Ref. 20120424036**)

5) A Romanian company working in the field of interior design, construction of residential and non residential buildings and trade of building materials, is interested in becoming distributor of building materials or legal representative in Romania for a foreign company active in the construction and/or related sectors of activity. The company is also offering its services as subcontractor in the construction field. The Romanian company could also be interested in franchise and transport/ logistics. (**Ref. 20120424026**)

6) UK manufacturer of mainly solar thermal panels are looking for distributors, and potentially joint ventures with companies who would be willing to install solar panels. (**Ref. 20120423057**)

7) A German company specialising in software development services (customer oriented software) such as: software design and development, software consultancy and outsourcing seeks R&D cooperation and would like to be a subcontractor for offshore IT development projects. (**Ref. 20110215024**)

8) An Armenian IT company, specialized mainly in software development (NET and Java platforms with MS SQL, MySQL or Oracle DB servers) and in provision of wide-scale integrated IT solutions is looking for European partner(s) who will either outsource/subcontract part of his software development activities, or operate as an agent/representative/distributor to contract software development projects for the company and to sale its own software products in Europe. Company would also like to establish joint venture. (**Ref. 20081015006**)

Chi fosse interessato a richiedere:

- maggiori informazioni sui profili tecnologici e commerciali in evidenza in questo numero
- la segnalazione di ulteriori profili sulla base di specifiche esigenze
- l'inserimento di propri profili tecnologici e/o commerciali

può contattare: strada@cestec.it

ENTERPRISE EUROPE NETWORK

Cestec, società di Regione Lombardia, è coordinatore del consorzio **SIMPLER**, nodo di accesso per la Lombardia e l'Emilia Romagna alla rete europea **Enterprise Europe Network**, costituita nel 2008 dalla Commissione Europea per supportare l'innovazione e la competitività delle PMI.

Nell'ambito della rete Enterprise Europe Network, Cestec offre servizi gratuiti di informazione ed assistenza per:

- individuare partner tecnologici e commerciali internazionali.
- partecipare a bandi comunitari di ricerca ed innovazione.
- accedere a nuovi mercati
- ricevere informazioni sulla legislazione e le opportunità dell'Unione europea

SIMPLER è cofinanziato dalla Commissione Europea e da Regione Lombardia – D.G. Commercio, Turismo e Servizi.

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www.enterprise-europe-network.ec.europa.eu

www.simplernet.it

