

## SIMPLER NEWS

### Bandi e opportunità dalla rete Enterprise Europe Network

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L'Europa alla portata della vostra impresa.



Finlombarda

## Iniziative ed Eventi

### Lifestyle Industry Business Meetings at HOMI 26-27 gennaio 2018 – Fiera MilanoRho, Milano

In occasione di **HOMI 2018**, la principale fiera focalizzata sugli **stili di vita, temi multiculturali e il benessere delle persone e del loro ambiente**, Enterprise Europe Network organizza **l'evento di incontri B2B "Lifestyle Industry Business Meetings at HOMI"**, offrendo a produttori, distributori, designer e rivenditori l'opportunità di trovare nuovi potenziali partner commerciali e tecnologici.

L'evento è dedicato sia agli espositori sia ai visitatori di HOMI 2018, interessati a:

- presentare idee creative, materiali innovativi, nuovi prodotti
- trovare partner commerciali tra cui piattaforme di vendita al dettaglio e di e-commerce
- trovare nuove applicazioni per i propri prodotti e competenze
- scoprire nuove tecnologie per il settore retail
- conoscere nuove opportunità di mercato.

"Lifestyle Industry Business Meetings at HOMI" è focalizzato sulle 10 aree espositive (i satelliti), tutte legate alla casa e al benessere delle persone, direttamente collegate ai nuovi stili di vita:

- **Living Habits:** cucina e sala da pranzo, arredamento e complementi, progettazione dell'illuminazione
- **Wellness & Beauty:** bagno, benessere, relax
- **Fragrances & Personal Care:** profumi per la casa e personali
- **Fashion & Jewels:** accessori moda, bijoux, gioielli, packaging
- **Gift & Events:** regali, eventi, merchandising e licenze
- **Garden & Outdoor:** sistemi, arredi e accessori per l'ambiente esterno, giardinaggio
- **Kid Style:** arredi e complementi, moda e accessori under 14
- **Home Textiles:** tessuti e oggetti per la casa
- **Hobby & Work:** hobby, viaggi, musica e lavoro
- **Concept Lab:** società di progettazione, redattori e contratto.

**La partecipazione è gratuita.**

Per partecipare è necessario registrarsi sul sito dedicato: [www.b2match.eu/homi2018](http://www.b2match.eu/homi2018) completando il profilo di cooperazione **entro il 16 gennaio 2018**.

Tutti i partecipanti verranno quindi invitati a selezionare i potenziali partner direttamente dalla piattaforma, che prima dell'evento preparerà automaticamente un'agenda personalizzata.

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### Biogaz Europe 2018 - International Business Meetings 7-8 Febbraio 2018, Nantes (France)

Biogaz Europe è la fiera di riferimento in Europa per il **settore del biogas**: alla prossima edizione del 2018 sono attesi oltre 200 espositori internazionali e circa 8000 visitatori professionisti: operatori dell'energia, agricoltori, sviluppatori di progetti, responsabili politici, autorità locali ecc.

Nell'ambito di Biogaz Europe 2018, Enterprise Europe Network organizza l'evento di incontri B2B **International Business Meetings**, offrendo ai partecipanti l'opportunità di organizzare un'agenda di incontri selezionati con potenziali nuovi clienti, fornitori, partner tecnologici e di ricerca.

International Business Meetings permetterà di

- presentare le proprie competenze/tecnologie
- ricercare prodotti/servizi di interesse
- conoscere le novità del settore
- accedere a nuove soluzioni, nuovi contratti o nuovi mercati.

Per partecipare è necessario registrarsi e inserire un proprio profilo sul sito dell'evento:  
<https://biogaz-europe-2018.b2match.io/>

e quindi selezionare imprese e centri di ricerca di interesse.

La partecipazione all'evento è **gratuita**.

Le scadenze previste sono:

- **2 febbraio 2018:** registrazione e inserimento del profilo
- **5 febbraio 2018:** richiesta degli incontri di interesse

**Finlombarda è a disposizione delle imprese lombarde per fornire chiarimenti riguardo agli eventi e per offrire il proprio supporto nelle fasi di registrazione e partecipazione agli incontri B2B.**  
Per informazioni scrivere a: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

## Bandi e altre opportunità dall'Unione Europea

### Horizon 2020 – Work Programme 2018-2020: Topic per l'economia circolare

La Commissione europea sta pubblicando i **workprogramme 2018-2020** che danno il via al nuovo ciclo di bandi dell'ultima fase di Horizon 2020. Si tratta di risorse importanti che riaprono le opportunità di collaborazione tra imprese, centri di ricerca ed università.

I programmi di lavoro sono stati progettati attorno a **quattro principali Focus Area** con un budget di 7 miliardi di euro:

- Building a low-carbon, climate resilient future
- Connecting economic and environmental gains – the Circular Economy (con un budget di 941 milioni di Euro)
- Digitising and transforming European industry and services
- Boosting the effectiveness of the Security Union.

La Focus Area **“Connecting economic and environmental gains – the Circular Economy”**, consoliderà le iniziative di ricerca e innovazione pertinenti e darà un forte contributo all'occupazione, alla crescita e alla competitività industriale.

L'ulteriore sviluppo di un'economia sostenibile, efficiente in termini di risorse e competitiva richiederà una transizione verso un modello economico più circolare con prodotti, processi, servizi e modelli di business progettati per mantenere il valore e l'utilità dei materiali e delle risorse nell'economia per tutto il tempo possibile. Le soluzioni per l'economia circolare dovrebbero combinare una forte motivazione ambientale con una logica imprenditoriale convincente.

E' possibile visualizzare I topic relativi all'economia circolare [in questa tabella](#).

**Ricordiamo che Simpler offre un servizio di assistenza alla partecipazione dei bandi H2020 e di ricerca mirata di partner transnazionali.**

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### Invito a presentare manifestazione di interesse per Servizi a supporto dell'innovazione in impresa – Progetto KAMINLER

Nell'ambito del progetto KAMINLER, finanziato da Horizon 2020, Finlombarda S.p.A. offre a piccole e medie imprese lombarde innovative **servizi gratuiti di accompagnamento al miglioramento e valorizzazione delle proprie capacità di gestione dell'innovazione**. Alle PMI selezionate, verrà fornita consulenza specialistica per l'individuazione dei fabbisogni di innovazione e per la pianificazione delle azioni da intraprendere allo scopo di migliorare la capacità di gestione dell'innovazione.

Il servizio prevede:

- Incontro con l'impresa volto a individuare i fabbisogni di innovazione tramite un'analisi approfondita;
- Elaborazione delle informazioni acquisite e restituzione all'impresa dei gap di innovazione individuati;
- Definizione di un piano d'azione finalizzato al superamento degli ostacoli individuati;
- Supporto alla realizzazione degli interventi correttivi e monitoraggio dei risultati.

Le aziende interessate potranno manifestare il proprio interesse ad usufruire del servizio inviando [l'apposito modulo](#) compilato all'indirizzo [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it) specificando nell'oggetto **“Manifestazione di interesse al Servizio di supporto all'innovazione”**.

Saranno prese in considerazione le domande pervenute che rispondano ai requisiti specificati nel modulo.

## Ricerche Partner per Bandi Europei

**FONTE: ENTERPRISE EUROPE NETWORK**

<b>1) Title</b>	<b>H2020 (SC6-co-creation-2016-2): German IT company is looking for public administrations and IT service companies for successful H2020 project</b>
POD Reference	RDDE20170518001
Summary	A German IT company is participating in a successfully funded Horizon 2020 project on the Once-Only Principle (OOP) in public administrations. The project has already started, but is looking for additional partners to be integrated in the wider project community. The project is looking for public administrations wishing to showcase their solutions or to learn from successful best practices and for IT service companies that can share experiences on chances and barriers to OOP.
Deadline for Call	31 May 2018
<b>2) Title</b>	<b>LC-GV-04-2019: A French SME looking for trucks and passenger cars manufacturers to develop a combustion engine based on heat recovery technology reducing energy consumption</b>
POD Reference	RDFR20170831001
Summary	A high-performance French SME operates in the sector of intelligent energy applied to automotive, transport and logistics. In response to the H2020 "LC-GV-04-2019: Low-emissions propulsion for long-distance trucks and coaches" the coordinator of the project is seeking partners to integrate a heat to power recovery technology reducing energy consumption on an vehicle through a research cooperation agreement. Partners sought are trucks and passenger cars manufacturers.
Deadline for Call	18 Feb 2018
<b>3) Title</b>	<b>H2020: The Ukrainian manufacturer of carbon materials and products, is looking for partners to test a new generation EF-68 graphite-polymer universal material for electric motor brushes</b>
POD Reference	TOUA20171114001
Summary	A Ukrainian company producing brush materials for electric motors is looking for technology partners from the EU countries to apply for participation in the Horizon 2020 program (SME instrument Phase 1) in order to conduct research on the performance characteristics of the EF-68 material. An agreement on scientific and technical cooperation is proposed.
<b>4) Title</b>	<b>H2020 project for virtual entrepreneurship center with various innovative activities that support the development of the local community.</b>
POD Reference	RDBA20170929001
Summary	A non-profit organization from Bosnia and Herzegovina engaged in supporting local community in Herzegovina searches for members of project consortium within the H2020 programme. The project utilizes R&D with the objective to boost entrepreneurship skills of local community members. Industry partners are requested as well as educational institutions, both interested in innovative products development for local community. Expertise sought: local community management, entrepreneurship and ICT.
Deadline for Call	08 Feb 2018
<b>5) Title</b>	<b>LC-EEB-02-2018: Building information modelling adapted to efficient renovation: Seeking for partner</b>
POD Reference	RDDE20171205002

Summary	A non-university research organisation from Germany sets up a proposal for "H2020 LC-EEB-02-2018 Building information modelling adapted to efficient renovation proposal." The project focuses on speeding up retrofitting Building Information Models (BIM) with collected data from existing buildings and integrating smart mobile devices for user-driven renovation approaches. The organisation looks for industrial partners, in particular for constructing/renovations companies for research cooperation.
Deadline for EOI	06 Feb 2018

<b>6) Title</b>	<b>Erasmus Mundus proposal : A consortium of 4 universities is looking for partners (companies, NGO's, etc) in the field of paleontology/geology</b>
POD Reference	RDFR20171026001
Summary	Four Universities have decided to join forces and offer the first joint Master programme in paleontology/geology.  The consortium is actually looking for private/public international partners (companies, NGO's, NPO's, etc.) with strong expertise in fields such as petroleum exploration, drilling, scientific journalism, cultural tourism and environmental companies (impact assessment) to welcome master students for internships, to give courses for the Master or to give their financial support.
Deadline for Call	28 Feb 2018

<b>7) Title</b>	<b>A Greek university would like to cooperate with companies who are interested to host post-graduate researchers for semestrial training under funded Erasmus+ project (EU programme for Education , Training , Youth and Sport 2014-2020)</b>
POD Reference	RDGR20171205001
Summary	A university and a research centre in Greece are looking for companies to host researchers of a post-graduate programme on bio-entrepreneurship for training under a funded ERASMUS+ project. The companies should have expertise in research in the fields of life sciences, biotechnology, pharmaceuticals, cosmetics diagnostics or food. Students should be hosted by the research & development or marketing/business planning departments. Trainee costs will be covered by the project.
Deadline for Call	16 Feb 2018

Per maggiori informazioni sui profili di ricerca partner e sui servizi di supporto per la partecipazione a bandi europei per progetti di ricerca e innovazione:  
[simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

## Ricerche di Partner Tecnologici e Commerciali

### Richieste di tecnologia

<b>1) Title</b>	<b>A web application developer is looking for experienced partners in matching algorithms and scraping data technologies from e-commerce websites</b>
POD Reference	TRFR20171107001
Summary	A French company dealing with the development of web applications is currently deploying a price monitoring system dedicated to online brands, manufacturers and online stores. They are looking for experienced partners in scraping data from website, App and other sources like Ajax technology. Then they are looking for efficient algorithms for data product matching (semantic, images, statistics...). Both technologies must be able to improve the system offered. Technical cooperation is sought.

<b>2) Title</b>	<b>Large German chemical company seeking proven method for localized surface treatment for non-conductive material</b>
POD Reference	TRDE20171130001
Summary	A large German company from the chemical industry is looking for a proven mild cleaning process that can remove all kinds of contaminants in aqua bath without damaging the delicate material surface. The technology should also clean materials of various porosity and might slightly increase the temperature. Physical and chemical approaches are acceptable. Cooperation with companies or research units is sought in the framework of a joint venture, license or research cooperation agreement.
<b>3) Title</b>	<b>Seeking manufacturers of plastic extrusion parts for innovative backpack</b>
POD Reference	TRUK20171128001
Summary	A UK company has developed an innovative new backpack and are seeking global manufacturers of plastic extrusion parts and injection-moulded plastic components. They are seeking companies with experience in prototyping plastic extrusions using different materials, and possibly with experience in manufacturing backpacks, to co-develop and create new parts via a manufacturing agreement or technical cooperation agreement.
<b>4) Title</b>	<b>Swedish innovator seeking automotive test centers and development partners</b>
POD Reference	TRSE20170320001
Summary	An SME from northern Sweden is designing an electric vehicle concept with a business solution to overcome the problem of last mile travel in developing countries. The SME is looking for potential partners: companies, test centers, universities or individuals, with expertise in development and testing of automotive technology to develop a prototype of a concept electric vehicle to be commercialized in 2018. The SME wants to form research cooperation and technical cooperation agreements.
<b>5) Title</b>	<b>Speech recognition technology for an innovative platform</b>
POD Reference	TRFR20170404001
Summary	French company active in the digital industry provides a platform for virtual reality business meetings. The company wants to add new features in the platform and seeks technological partners to build a speech transcription feature. Services and licenses agreements are targeted.
<b>6) Title</b>	<b>Leading Dutch manufacturer of dredging ships is looking for innovative partners in the field of user interface design</b>
POD Reference	TRNL20170922001
Summary	A leading Dutch supplier in the dredging industry wants to optimize the dredging process by offering the vessel operator a more intuitive and easy interface. The company is looking for partners in the field of user interface design for control of complex processes. It aims to set up a cooperative pilot/research project to show the potential and the applicability of new user interface concepts in the dredging environment within the framework of a technical or a research cooperation agreement.

### Offerte di tecnologia

<b>1) Title</b>	<b>An innovative Radio Frequency IDentification (RFID) tag to improve the monitoring of Total Knee Arthroplasty (TKA)</b>
POD Reference	TOFR20171016001
Summary	A French company develops medical implantable devices embedded into knee prostheses to make them connected. They are developing an innovative medical device to improve the monitoring and the efficiency of total knee arthroplasties (TKA). The company is looking for orthopaedic implants

	manufacturers in Europe and USA for R&D collaboration in order to embed the chip into their TKA, and apply this innovation in other devices (hip, shoulder arthroplasties...).
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<b>2) Title</b>	<b>Colorimetric sensor for detecting formaldehyde</b>
POD Reference	TOES20171128001
Summary	A Spanish university has developed a new and environmentally friendly colorimetric sensor for detection of formaldehyde. It can be used in sensing devices for personal protection systems in various industrial sectors that generate formaldehyde. Researchers are seeking industrial or research partners to license the patent for manufacturing or reach technical cooperation or research agreements to carry out new developments.

<b>3) Title</b>	<b>Bulgarian company offers energy-saving technology for innovative LED lamp</b>
POD Reference	TOBG20171128001
Summary	A Bulgarian company is specialised in the production of electronic products, LED (light-emitting diode) lamps and LED lighting. The latest company product is an innovative, highly efficient office LED lamp with substantial energy savings offering a big return on investment. The company is looking for partners who could benefit from this lamp by adapting it to their specific needs under technical cooperation or joint venture agreement.

<b>4) Title</b>	<b>Microalgal biocatalysts and whole cells for the sustainable production of chemical compounds and hydrogen energy</b>
POD Reference	TODE20171128001
Summary	Researchers at a German university offer outstanding know-how on production of hydrogen and high-value products by means of biocatalysts from microorganisms. Semi-artificial and engineered <i>in vivo</i> systems, developed by the team, enable the generation of biotechnologically significant products like chemical compounds. Partners are sought for technical, research and service cooperation to apply research results in renewable energy and synthetic chemical production processes or for a joint venture

<b>5) Title</b>	<b>Wooden prefabricated construction system with a infill insulation based on natural materials</b>
POD Reference	TOCZ20171129001
Summary	A Czech university developed a new wooden prefabricated construction system with a filling insulation based on natural materials. The technology is addressed for civil and residential construction. During development, the emphasis was on simplicity of the system at a low cost. The university is looking for construction or building company interested to expand the existing production of this new system and offers license agreement and technical cooperation agreement.

<b>6) Title</b>	<b>Novel method for organ segmentation for magnetic resonance tomography (MRT)</b>
POD Reference	TODE20171012001
Summary	A German scientist developed a fully automated method for magnetic resonance tomography (MRT) for 3D segmentation of organs as used in epidemiological studies and clinical practice. A cooperation in the frame of License or research cooperation agreement is offered.

## Offerte e richieste di collaborazioni commerciali

Presentiamo di seguito alcuni profili di ricerca/offerta di collaborazioni commerciali di recente inserimento nella banca dati di Enterprise Europe Network:

<b>1) Title</b>	<b>Romanian pharmaceutical wholesaler seeks new suppliers</b>
POD Reference	BRRO20170913001
Summary	A Romanian company that commercializes pharmaceutical products is looking for partners who want to sell their products in Romania under a distribution services agreement. The focus of the company is pharmaceuticals products, such as nutritional supplements, cosmetics and dermatocosmetics.

<b>2) Title</b>	<b>A Finnish company specialised in textiles and design-products is looking for new suppliers of clothes from France, Greece, Italy, Portugal, Spain and Czech Republic.</b>
POD Reference	BRFI20171110001
Summary	A Finnish company is manufacturing, importing and distributing textiles and design-products in the Nordic countries since 1990. The cooperation that they are looking for are commercial agency, distribution and subcontracting partnership agreements with new clothing suppliers from France, Greece, Italy, Portugal, Spain and Czech Republic.

<b>3) Title</b>	<b>Dutch creative SME with a range of fashionable children's wooden toys is looking for a production partner, who preferably uses laser cutting tools to cut the toys and is interested in a manufacturing agreement.</b>
POD Reference	BRNL20171124001
Summary	A Netherlands based creative company, designs and produces a range of wooden children's toys. For the production of the toy collection, they are looking for a new manufacturing partner. The company is interested in collaboration in the frame of a manufacturing agreement

<b>4) Title</b>	<b>UK renewable energy company looking for manufacturing/assembly partner in Europe</b>
POD Reference	BRUK20171129002
Summary	A UK company specialised in renewable energy has developed a waste management system that enables the transformation of organic waste into energy, fertiliser and water for the sustainable construction sector. The company is seeking a long term partner in Europe excluding UK for a manufacturing/assembly agreement for electrical, mechanical and piping assembly. The company will need the capability to handle 20' shipping containers and to ideally provide installation and maintenance.

<b>5) Title</b>	<b>Distributor seeking laboratory instrumentation and consumables for commercialisation in the UK</b>
POD Reference	BRUK20171122001
Summary	Established UK supplier specialising in the supply of laboratory instrumentation and consumables/reagents is looking for new products across its four divisions: cell biology, molecular biology, quantification/detection and electron microscopy. The company sells directly to academia, industry, biotech, contract research organisations. It is offering distribution agreement for representing innovative instrumentation especially from spin out companies to the UK and Irish markets.

<b>6) Title</b>	<b>Swedish company looking for manufacturers of disposable packaging products made from bio-degradable or recycled materials</b>
POD Reference	BRSE20171116001
Summary	A Swedish company selling packaging products to the fast food industry is looking for a manufacturer to produce a new range of disposable packaging products. The new products should be made out of bio-plastics or recycled materials. Targeted markets are the Baltics, Eastern Europe, the UK, Italy, France, Spain, among others.

**Chi fosse interessato a richiedere:**

- maggiori informazioni sui profili tecnologici e commerciali in evidenza in questo numero
  - la segnalazione di ulteriori profili sulla base di specifiche esigenze
  - l'inserimento di propri profili tecnologici e/o commerciali
- può contattare: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

## ENTERPRISE EUROPE NETWORK

Finlombarda, società di Regione Lombardia, è **coordinatore del consorzio SIMPLER**, nodo di accesso per la Lombardia e l'Emilia Romagna alla rete europea **Enterprise Europe Network**, costituita nel 2008 dalla Commissione Europea per supportare l'innovazione e la competitività delle PMI.

Nell'ambito della rete Enterprise Europe Network, Finlombarda **offre servizi gratuiti** di informazione ed assistenza per:

- individuare partner tecnologici e commerciali internazionali.
- partecipare a bandi comunitari di ricerca ed innovazione.
- accedere a nuovi mercati
- ricevere informazioni sulla legislazione e le opportunità dell'Unione europea

**SIMPLER è cofinanziato dalla Commissione Europea e da Regione Lombardia.**

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