

SIMPLER NEWS

Bandi e opportunità dalla rete Enterprise Europe Network

Marzo 2013

In questo numero:

Iniziative ed Eventi	<ul style="list-style-type: none">• Oil & Gas Business Meetings a OMC 2013 – Ravenna, 21-22 Marzo 2013• EUROLUCE 2013 Bilateral Meetings – Milano, 10 – 11 Aprile 2013• Sportello sulla Proprietà Intellettuale ed Industriale
Bandi per la ricerca	<ul style="list-style-type: none">• Ricerche Partner per bandi europei
Ricerche di Partner Tecnologici e Commerciali	<ul style="list-style-type: none">• Offerte e richieste di nuove tecnologie• Offerte e richieste di collaborazioni commerciali

Iniziative ed Eventi

Oil & Gas Business Meetings a OMC 2013 Ravenna, 21-22 Marzo 2013

Camera di commercio di Ravenna in collaborazione con il **consorzio SIMPLER**, organizza all'interno di **OMC 2013 (Offshore Mediterranean Conference & Exhibition)** 2 giornate di incontri bilaterali tra imprese, ricercatori e altre organizzazioni provenienti da vari paesi, finalizzati a creare opportunità di cooperazione commerciale e di trasferimento tecnologico a livello nazionale e internazionale.

OMC è un evento ormai riconosciuto a livello internazionale come il principale momento di incontro per **l'industria Oil & Gas del bacino del Mediterraneo, dedicato al mondo delle attività di esplorazione e produzione di idrocarburi on and offshore e a tecnologie e servizi ad esse correlati.**

Gli incontri sono rivolti sia agli espositori sia ai visitatori, appartenenti o interessati ai settori coinvolti dalla manifestazione:

- Drilling and Completions
- Exploration & Production
- Marine Equipment & Services
- Reservoir Description and Dynamic
- Platforms (Fixed & Floating)
- Safety, Environmental Protection & Regulatory Services
- Management & Information Technology
- Pumps & Compressors
- Power Supply
- Tubulars & Piping
- Valves & Actuators
- Process Equipment & Services
- Corrosion & Control
- Transportation & Communication

La partecipazione agli incontri - aperta sia ad espositori che a visitatori - è **gratuita**, previa registrazione sul sito dedicato al brokerage event:

www.b2match.eu/omc2013

Le scadenze sono:

8 marzo: termine per la registrazione

1-11 marzo: richiesta appuntamenti

21-22 marzo: incontri bilaterali

Per richiedere maggiori informazioni: simpler2@finlombarda.it

EUROLUCE 2013 Bilateral Meetings Milano, 10 - 11 Aprile 2013

In occasione di **EUROLUCE 2013**, manifestazione di riferimento internazionale per il **settore Luce** che attrae un target vastissimo di visitatori, i partner della rete **Enterprise Europe Network** organizzano un brokerage event dove le imprese interessate a ricercare partner per lo sviluppo tecnologico e l'internazionalizzazione potranno realizzare incontri b2b con potenziali partner internazionali.

Gli incontri sono rivolti sia agli espositori sia ai visitatori, appartenenti o interessati ai settori coinvolti dalla manifestazione:

- Recessed Lighting
- Garden lighting
- Parking and pedestrian area lighting
- Park lighting
- Swimming pool and fountain lighting
- Wall lights
- Ceiling lights
- Table lights
- Floor lights
- Spotlights
- Art and picture lighting
- Security lighting systems
- Low-voltage lighting systems
- LED / OLED lighting system

La partecipazione agli incontri è **gratuita**, previa registrazione sul sito dedicato al brokerage event:

<http://www.b2match.eu/euroluce2013>

Le scadenze sono:

25 Marzo: termine per la registrazione

26-30 Marzo: richiesta appuntamenti

10-11 Aprile: incontri bilaterali

Per richiedere maggiori informazioni: simpler2@finlombarda.it

Sportello sulla Proprietà Intellettuale ed Industriale

Nell'ambito del progetto SIMPLER, Finlombarda offre a imprese e centri di ricerca lombardi **un servizio gratuito d'informazione e di orientamento** in materia di protezione e valorizzazione dell'innovazione nei mercati globali, tramite lo sfruttamento dei diritti derivanti dalla Proprietà Intellettuale ed Industriale.

Il servizio viene erogato nell'ambito di incontri individuali con esperti in materia di protezione e valorizzazione della Proprietà Intellettuale ed Industriale.

Gli incontri possono essere richiesti scrivendo a: simpler@finlombarda.it

SIMPLER NEWS - Marzo 2013

Bandi per la ricerca

Ricerche Partner per Bandi Europei

FONTI: ENTERPRISE EUROPE NETWORK:

1) PS - Eurostars: Pedestrian ship tracking (PST) for maritime ships (Ref: 13 ES 28F9 3RV4)

Spanish SME, specialized in wireless networks and sensors, is looking for an additional Eurostars partner. The project objective is the development of a pedestrian tracking solution to control the crew positioning in ships. The company is looking for a shipyard manufacturer or marine equipment provider, and a partner specialized in WSN (Wireless Sensor Network) embedded hardware in order to complete the consortium.

2) URGENT: PS FP7-ENV-2013-WATER-INNO-DEMO 1 - Characterization of pre-commercial equipments related to water (Ref: 13 ES 29h5 3RVS)

A Spanish Water Research Centre is preparing a proposal to be presented to the FP7-ENV.2013.WATER INNO-DEMO-1 call. The project proposal aims to characterize pre-commercial stage equipments, products and tools by implementing them in different demo-sites. The centre is looking for SMEs that own pre-commercial stage prototypes of innovative equipments, products and tools related to water reuse and recycling, water treatment, water-energy nexus, among others, focused on urban and rural water.

3) PS FP7 Open for Talents – Open-data-based Information und Visualisation System for talent recruiting for countryside SMEs (Ref: 13 DE 1380 3RW0)

A German University of applied sciences is looking for Universities with experience in big data usage as well as recruiting and quantitative performance measurement companies, especially SMEs as test users for submission of a proposal under the FP7-ICT-2013-11 call. The project aims at an open-data-based information and visualization system for talent recruiting which enables especially countryside SMEs with worldwide recruiting ambitions to offer their special location advantages to applicants

4) PS FP7 Implementation and evaluation of an early warning system for flooding events caused by rivers (Ref: 13 DE 1380 3RXZ)

A German Institute with expertise in the field of sensors for flow rate measurements (ultrasonic, radar) intends to submit a proposal under the FP7-ENV-2013-WATER-INNO-DEMO call. The project aims at the implementation and evaluation of an early warning system for flooding events caused by rivers. The system is based on sensors implemented in threatened areas. The institute looks for SMEs, research partners, local services and local administrations for development, implementation and evaluation.

5) PS EUROSTARS Development of gluten free solutions to optimize taste and texture properties of gluten free baked products (Ref: 13 FR 33j7 3RVI)

A French food cluster is preparing a project to be submitted in April under the Eurostars program. The project aims at developing and optimizing natural solutions to improve taste and texture of gluten free (GF) baked goods. The project is looking for industry, academic or research partners specialized in characterisation and specifications of GF products and process.

6) PS-EUROSTARS-Hybrid Reactive High Efficiency Envelopes For Sustainable Buildings (Ref: 13 ES 2409 3SOH)

A Spanish company is looking for partners in order to prepare a proposal for the next EUROSTARS call. The project focuses on developing a new and innovative concept of solar hybrid thermal-photovoltaic façade, which combines the ability to generate on-site energy with other properties associated to passive thermal comfort. SMEs with expertise in renewable energy, monitoring of thermal and electric parameters and hydraulic installations on buildings are needed.

7) PS FP7-ICT: EuroStars, Leadera. Artificial Intelligence Applied To E-health And Exercise: 'eHealthXercise'. (Ref: 13 ES 27F3 3SOJ)

A Spanish company is looking for partners and sponsors for EU Proposals. The company will develop a system for automatic exercise prescriptions with optional professional scalable, traceable and progressive control, empowering the patient or end-user. They will develop modules tailored to different needs: chronic diseases, pre and post surgery, in different disciplines (training at workplace), with disabilities. Partners sought: ICT companies active in promoting and using ICT platforms.

Chi fosse interessato a richiedere:

- maggiori informazioni sui profili di ricerca partner sopra riportati
- la segnalazione di ulteriori profili sulla base di specifiche esigenze
- l'inserimento di propri profili di ricerca partner

può contattare: Elisa Strada simpler2@finlombarda.it

Ricerche di Partner Tecnologici e Commerciali

Profili di ricerca/offerta di nuove tecnologie

Presentiamo di seguito alcuni profili di ricerca/offerta di nuove tecnologie di recente inserimento nella banca dati della rete **Enterprise Europe Network**:

Richieste di tecnologia

1) A UK company in neurological rehabilitation is seeking organisations with effective assistive technology/equipment management (Ref: 12 GB 4704 3R1U)

A North East England SME is looking for any type of technology or business system that can effectively manage assistive technology/equipment to work in partnership with an innovative new turnkey model for neurological rehabilitation. The service must be capable of being implemented within twelve months under a joint venture agreement.

2) Anaerobic Digestion equipment manufacturers sought to develop a solution for processing spent filter cake (Ref. 13 GB 4201 3RR9)

A global mineral supplier with operations in the UK is seeking anaerobic digestion equipment manufacturers from across Europe in order to investigate and develop a process to treat spent filter cake. The company is seeking a technical cooperation in order to carry out feasibility trials with a view to introducing the proven technology at multiple sites worldwide.

3) Thin Film Solar Cell Manufacturing Systems (Ref. 10 TR 980F 3G38)

A leading Turkish retail group is looking for innovative solutions (manufacturing technologies) for thin film solar cell systems including thin film CdTe, CuInSe or thin film silicon technologies. The company, which is in the retail sector for more than 25 years, is recently involved in Energy and Mining Sectors, especially renewable energy (like solar energy systems). The company wants to make licence agreements, technical cooperation, joint venture agreements and knowledge transfer.

4) Seeking Innovative Energy Saving and Control Products for Home Automation Systems (Ref: 12 GB 46P4 3QGJ)

An established Scottish company active in the energy control market is seeking innovative energy saving products to include in its product portfolio. The company can assist with development, customisation and commercialisation and offers strong sales routes into the new build, retrofit and home automation / domotics markets in the UK. Products can be stand-alone or modular, capable of integration. The company is open to technical cooperation and commercial agreements with technical assistance.

5) An alternative to the use of sulfite additives is sought for the prevention of discolouration in food products (Ref: 13 GB 4103 3ROI)

A UK food and drinks manufacturer is seeking an alternative to the use of sulfites in the prevention of discolouring for a range of fruit-based products. The solution sought may be an alternative additive or a novel processing or packaging technology. License agreements or technical cooperation agreements are offered.

6) Fruit and vegetable puree production line for baby food (Ref: 13 LV 58AD 3RLO)

A company from Latvia engaged in biological baby food production is looking for a fruit and vegetable juice and puree production line for baby food. The company is looking for a whole production line including multiple production processes and functions. The company is looking for commercial agreement with technical assistance.

7) Wastewater treatment from liquid sugar manufacturing. (Ref: 11 ES 23C6 3NSE)

A Spanish company works in the manufacture and commercialization of granulated and liquid sugar, glucose and custom-made blends for the sectors of juices, ice-creams, etc. In order to improve its waste management and to avoid the necessity of storing them, they wish to build a treatment plant for wastewater from the sugar manufacture so that its parameters resemble to a typical wastewater one. They are looking for a company to carry out the design and installation of this plant.

8) Identification of new lines of design/ materials for furniture specifically for rooms in holiday accommodation (Ref: 12 ES 22C4 3R5U)

Spanish SME specialising in integral architectural solutions which constructs buildings which are integrated in their environment and is developing a new prototype of furniture for holiday facilities and is looking for new raw materials and partners to make agreements for exploitation and development. The company is interested in technical cooperation with joint further development, and commercial agreement with technical assistance.

Offerte di tecnologia

9) Bulgarian company is offering a methodology for calculation and monitoring of the green house gases emissions reduction by biodiesel production from crops (Ref: 13 BG 0532 3RQE)

A Bulgarian company together with an Austrian partner has developed a methodology for development of joint projects by production of biodiesel from crops in order to reduce the green house gases emissions by substituting petroleum diesel in transportation. Implementation of projects by new biodiesel producers will generate emissions reductions for sale by Emission Trading Schemes. The company is looking for owners of biodiesel plants under construction to introduce the new methodology.

10) Chemicals for textile treatment and finishing (Ref: 11 CZ 0754 3MZ9)

A small Czech textile company, which specialises in wet processing of textiles, has developed a new technology for the textile finishing. The company is looking for partners who are interested in textile finishing and are looking for new technology.

11) Multifunctional nanocomposite boron materials with decorative or cosmetic applications (Ref. 11 FR 33j6 3NPB)

An academic French laboratory has developed new multifunctional nanocomposites. Those materials can take different forms such as microfibers, nanofibers, nanotubes, workpieces, powders or coatings. With their properties of decorative, UV absorption, lubricant and biocompatible, they are good candidates for cosmetic or dermatological applications. Industrial partners are sought for licence agreement.

12) Fast Pyrolysis Reactor for dealing with biomass, resulting in the production of high grade active carbon, thermal energy and gas for CHP (Combined Heat and Power)(Ref: 13 GB 46P4 3RS9)

A Scottish SME has developed an innovative Fast Pyrolysis Reactor which is an efficient, environmentally friendly method for dealing with biomass to deliver CHP, in addition to which several carbon based high value products such as charcoal, biochar and activated carbon can be simultaneously produced. The company seeks a demonstration site with a high heat and load need and ideally close to a biomass crop supply or waste supply. Technical cooperation, JV and license agreements are considered.

13) Monitoring of fermentation and cell growth in bioprocesses (Ref. 12 DE 0855 3QCP)

A German SME has developed gas analysis sensors and monitoring system for processes in fermenters and bioreactors. With this sensor technology it is possible to monitor for example cell growth and fermentation in bioprocesses. The company is looking for industrial partners from pharma and biotechnology for technical cooperation and commercial agreements with technical assistance.

14) Innovative and safe disinfectant designed especially for the food and catering industry (Ref: 12 IL 80ER 3OEU)

A leading Israeli pharmaceutical company specializing in the manufacturing of disinfectant products has developed a multipurpose and safe innovative disinfectant in a form of a tablet that produces a blue colored solution letting users know when the post disinfecting rinse is complete. It is especially useful for the food and catering industry. The company is looking for joint further developments, new applications, joint ventures and commercial agreements.

15) Innovation in edible coating to improve food products quality and safety (Ref: 12 ES 23C7 3RKH)

A Spanish technology centre has developed a methodology to develop edible coatings according to the unique features of food products. Edible coatings enhance shelf life and guarantee food safety and quality along the entire food chain. The centre seeks companies interested in technical cooperation with adaptation to specific needs.

16) Odour control system for waste water treatment plants without chemicals (Ref: 12 NL 60FI 3RFV)

A Dutch company has developed a multiple stage biological odour control system, which removes odour in waste water treatment plants. The technique removes Hydrogen Sulphide (H₂S) and Volatile Organic Sulphur Compounds (VOCs or mercaptanes) which cause the odour, in a biological way. The company is looking for companies active in (waste) water treatment sector and is offering a commercial agreement with technical assistance or license agreement.

Offerte e richieste di collaborazioni commerciali

Presentiamo di seguito alcuni profili di ricerca/offerta di collaborazioni commerciali di recente inserimento nella banca dati di **Enterprise Europe Network**:

1) A Polish company specialized in wholesale and retail of everyday products, building yachts from laminate, producing and trading wood and wooden products and sewing clothing and other textile products is looking for and offering trade intermediary services (agent, representative, distributor), is looking for joint venture opportunities, is looking for reciprocal production opportunities and is offering subcontracting/ outsourcing activities. **(Ref. 20121009003)**

2) One of the leading manufacturers of processed cheese and butter in Eastern Siberia is looking for modified potato starch for the production of cheese products. The company is looking for trade intermediary services. Also, company is looking for suppliers of genuine butter (with 82% fat content) and milk fat (with 99,9% fat content). **(Ref. 20110303016)**

3) Russian company, specialized in selling of sporting goods for leisure and tourism, healthy lifestyle promotion and consulting, offers trade intermediary services (the company is looking for foreign producers of sporting goods) and is looking for partners for Joint Venture (the company is going to branch out sporting goods production). **(Ref. 20120224024)**

4) Bulgarian company is a leading importer, representative and distributor of world-renowned quality wines and spirits. The portfolio of the company consists of over 90 wines from the New World - Australia, New Zealand, South Africa, Chile, Argentina, USA and also wines of the Old World. The company is exclusive distributor for Eastern Europe of famous producers from France and Austria as well as leading international wine producer and distributor of wine, beer and spirits, well-renowned with its New World wines. Australia, California, South Africa, New Zealand and others. The company is looking for trade intermediary services (agents, representatives) in the EU countries and beyond and is also looking for and request joint venture. **(Ref. 20121129013)**

5) A Polish company - sales agency dedicated to introducing into the Polish market industrial and ecological projects in all industries, is offering its services and is looking for foreign partners interested in introducing their products in Poland. The company offers its services as an agent/ representative/ distributor. **(Ref. 20120808023)**

6) A German company specialised in the field of design and construction of treatment plants for drinking water, waste water and process water, in ICA technology, operation and finance as well as water, soil and air remediation offers collaboration as a technology partner for waste water treatment and drinking water treatment projects. The company is looking for trade intermediary, joint venture and/or subcontracting/outsourcing activities. **(Ref. 20101014005)**

7) A Dutch manufacturer of an innovative ultrasonic device that controls algae with ultrasound in many large water surfaces like Lakes, ponds and water reservoirs is looking several trusted partners to promote, sell and service the devices to support the dealership network. The device does not use chemicals and is safe for fish, waterplants and insects. More than 10.000 devices have been installed world-wide in over 48 different countries. The device is provided to the market through a wide network of distributors and dealers. **(Ref. 20120124042)**

8) A Serbian company engaged in the development of energy systems and energetically justified development concepts, is in search of cooperation in terms of energy production and development of clean technologies and energy efficiency. The company offers joint venture and merger or exchange of shares, while also looking for subcontracting/ outsourcing activities. **(Ref. 20121218049)**

Chi fosse interessato a richiedere:

- **maggiori informazioni sui profili tecnologici e commerciali in evidenza in questo numero**
 - **la segnalazione di ulteriori profili sulla base di specifiche esigenze**
 - **l'inserimento di propri profili tecnologici e/o commerciali**
- può contattare: simpler2@finlombarda.it**

ENTERPRISE EUROPE NETWORK

Finlombarda, società di Regione Lombardia, è coordinatore del consorzio **SIMPLER**, nodo di accesso per la Lombardia e l'Emilia Romagna alla rete europea **Enterprise Europe Network**, costituita nel 2008 dalla Commissione Europea per supportare l'innovazione e la competitività delle PMI.

Nell'ambito della rete Enterprise Europe Network, Finlombarda offre servizi gratuiti di informazione ed assistenza per:

- individuare partner tecnologici e commerciali internazionali.
- partecipare a bandi comunitari di ricerca ed innovazione.
- accedere a nuovi mercati
- ricevere informazioni sulla legislazione e le opportunità dell'Unione europea

SIMPLER è cofinanziato dalla Commissione Europea e da Regione Lombardia – D.G. Commercio, Turismo e Servizi.

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www.enterprise-europe-network.ec.europa.eu

www.simplernet.it

